

# ATTACHMENT A REQUEST FOR BUDGET AMENDMENT

Fiscal Year 2023  
Department: Police

Division: Police

1/9/2023

**CHANGES IN REVENUES**

REVENUE ACCOUNT NUMBER						Current	Current	Amount of	Adjusted
Fund	Revenue	Act Cd	Ele	Project #	Revenue Account Title	Budget	Balance	Change	Unrealized
360	0000	331	20	24	Grant Revenue			\$ 99,000	99,000
									-
									-
<b>TOTAL CHANGES IN REVENUES</b>								<b>\$ 99,000</b>	

**CHANGES IN EXPENDITURES**

EXPENDITURE ACCOUNT NUMBER						Current	Current	Amount of	Remaining	
Fund	Dpt/Div	Activity	Obj	Ele	Project #	Expenditure Account Title	Budget	Balance	Change	Balance
360	2020	521	64	00		Machinery & Equipment	\$ 1,324,089	(52,024)	99,000.00	1,423,089
									-	
									-	
<b>TOTAL CHANGES IN EXPENDITURES</b>								<b>\$ 99,000</b>		

REASON FOR AMENDMENT: Barricades

DIRECTOR APPROVAL: *Cecil Smith* DATE: Jan 10, 2023

FINANCE APPROVAL: *Cynthia Lindsay* DATE: Jan 10, 2023

CITY MANAGER APPROVAL: *Najm M. Bayraktar* DATE: Jan 10, 2023

CITY COMMISSION AGENDA DATE: Jan. 23, 2023 APPROVED Y

**FOR FINANCE USE**

Entry Date: 02/01/2023 Batch Number: B# 1720 Document #: BA 04-103  
S. Posey RES# 3107  
 CCM# 23-018

**Resolution No. 2023-3107**

**A Resolution of the City of Sanford, Florida, amending the City's annual operating budget for the fiscal year beginning October 1, 2022 and ending September 30, 2023 to address funds received from the award of a Community Project Funding Grant; providing for implementing administrative actions; providing for a savings provision; providing for conflicts; providing for severability and providing for an effective date.**

**Whereas**, the Commission of the City of Sanford, Florida has adopted an annual operating budget for the fiscal year beginning October 1, 2022 and terminating on September 30, 2023 specifying certain projected revenues and expenditures for the operations of Sanford municipal government; and

**Whereas** the City's budget presumes that each department generally will, to the best of their ability, maintain its expenditures within its allocated budgeted level and exercise prudence in expending funds during the course of the City's fiscal year; and

**Whereas**, from time-to-time circumstances and events may require that the original City budget may need revision such as funds received as the result of a Community Project Funding Grant being awarded to the City as a result of actions by former Congresswoman Stephanie Murphy and budgetary amendments are also often associated with the expenditure of the funds received from grants; and

**Whereas**, the City Commission, in its judgment and discretion, has the authority to adjust the budget to more closely coincide with actual and expected events.

**Now, therefore, be it adopted and resolved by the City Commission of the City of Sanford; Florida as follows:**

**Section 1. Adoption of Budget Amendment; Community Project Funding Grant; Procurement Of Barricades.**

(a). The annual operating budget of the City of Sanford for the fiscal year beginning October 1, 2022 and terminating on September 30, 2023 is hereby revised and amended by Attachment "A" pertaining to funds received by the City relating to a Community Project Funding Grant awarded to the City by the United States Government. The Attachment is hereby incorporated into this Resolution as if fully set forth herein verbatim. Except as amended herein, the annual operating budget for the City of Sanford for fiscal year beginning October 1, 2022 and terminating on September 30, 2023 shall remain in full force and effect.

(b). The City Commission also approves the procurement of the barricades that will be purchased from MERIDIAN® Rapid Defense Group utilizing General Service Administration (GSA) contract #47QSWA19D001F and the Community Project Funding Grant funding.

**Section 2. Implementing administrative actions.**

The City Manager, or designee, is hereby authorized and directed to implement the provisions of this Resolution by means of such administrative actions as may be deemed necessary and appropriate as well as the use of the Community Project Funding Grant funding and the procurement of barricades from MERIDIAN® Rapid Defense Group.

**Section 3. Savings.**

The prior actions of the City of Sanford relating to the adoption of the City budget and related activities are hereby ratified and affirmed.

**Section 4. Conflicts.**

All resolutions or parts of resolutions in conflict with this Resolution are hereby repealed.

**Section 5. Severability.**

If any section, sentence, phrase, word, or portion of this Resolution is determined to be invalid, unlawful or unconstitutional, said determination shall not be held to invalidate or impair the validity, force or effect of any other section, sentence, phrase, word, or portion of this Resolution not otherwise determined to be invalid, unlawful, or unconstitutional.

**Section 6. Effective Date.**

This Resolution shall become effective immediately upon enactment.

**Passed and adopted this 23rd day of January, 2023.**

Attest:

*Traci Houchin*  
Traci Houchin, MMC, FCRM  
City Clerk



**City Commission of the City of Sanford**  
*Art Woodruff*  
Art Woodruff, Mayor

For use and reliance of the City Commission only. Approved as to form and legality.

*William Colbert*  
William Colbert, City Attorney

*RONNIE N. ONOY*  
*ACB*



WS __ RM <u>X</u>
Item No. <u>8.D</u>

**CITY COMMISSION MEMORANDUM 23-018**  
**JANUARY 23, 2023 AGENDA**

**TO:** Honorable Mayor and Members of the City Commission  
**PREPARED BY:** Jennifer Caldwell, Administrative Service Manager, Police Department  
**SUBMITTED BY:** Norton N. Bonaparte, Jr., ICMA-CM, City Manager  
**SUBJECT:** Approval of Community Project Funding Grant; Associated Procurement Activity; Budget Amendment Resolution No. 3107

**STRATEGIC PRIORITIES:**

- Unify Downtown & the Waterfront
- Promote the City’s Distinct Culture
- Update Regulatory Framework
- Redevelop and Revitalize Disadvantaged Communities

**SYNOPSIS:**

Approval of Resolution No. 3107, to amend the budget and approval of a Community Project Funding Grant in the amount of \$99,000 to purchase barricades from MERIDIAN Rapid Defense Group utilizing GSA contract #47QSWA19D001F, is requested.

**FISCAL/STAFFING STATEMENT:**

The Community Project Funding Grant in the amount of \$99,000 would be paid on a reimbursement basis for the procurement of barricades. This funding would provide for enhanced law enforcement for the citizens without the use of City tax dollars. The piggyback procurement process saves the City the costs of administrative time and other activities in the procurement process. The quote from the vendor for the barricades is in the amount of \$94,789.34.

**BACKGROUND:**

In April, 2022 the Police Chief applied for former Congresswoman Stephanie Murphy’s Community Project Funding Grant. The application was for the funding of barricades that can easily be deployed and un-deployed and stored with minimal space. Having the barricades available as a resource would allow the Police Department to secure areas safely without the use of law enforcement vehicles or personnel to block roadways or in other appropriate tactical ways. The City was awarded the sum \$99,000 on a reimbursement basis for the procurement of the barricades that will be purchased from MERIDIAN® Rapid Defense Group utilizing General Service Administration (GSA) contract #47QSWA19D001F.

MERIDIAN® is headquartered in Pasadena, California, and operates in the United States, Europe, Asia and Australia as perimeter security specialists. MERIDIAN® develops anti-vehicle barrier systems that are engineered for speed of deployment, requiring no electricity, hydraulics assembly

maintenance or parts. MERIDIAN® products are certified for the safety features and are used by law enforcement, professional sports, colleges and universities, large events and venues, hospitals, farmers' markets and more. The barricades are a anti-terrorism tool that is being used internationally.

The City's Purchasing Policy requires City Commission approval when a procurement exceeds \$50,000 for a single vendor in a fiscal year. The piggybacking of a GSA contract is authorized by the City's Purchasing Policy and saves the City considerable staff time and associated costs. The quote for the barricades is in the amount of \$94,789.34.

The GSA is an independent agency of the United States government established in 1949 to help manage and support the basic functioning of Federal agencies and engages in a wide array of procurement activities designed to obtain the best costs available for goods and services.

**LEGAL REVIEW:**

The Assistant City Attorney has reviewed this matter and has no legal objection to the actions. This action will be implemented by the drafting of a piggyback contract with MERIDIAN®.

**RECOMMENDATION:**

City staff recommends approval of Resolution No. 3107 and the approval of the receipt of the Community Project Funding Grant in the amount of \$99,000, the purchase from MERIDIAN®.

**SUGGESTED MOTION:**

"I move to approve Resolution No. 3107 and the Grant procurement.

- Attachments:
- (1). Community Project Funding Grant award letter.
  - (2). Letter of request.
  - (3). MERIDIAN® Rapid Defense Group quote.
  - (4). GSA contract #47QSWA19D001F.
  - (5). Budget Amendment Resolution No. 3107

## POLICE DEPARTMENT



**Cecil E. Smith**  
Chief of Police

SANFORD POLICE DEPARTMENT  
815 Historic Goldsboro Blvd.  
Sanford, Florida 32771

TELEPHONE  
407.688.5070

FACSIMILE  
407.688.5071

WEBSITE  
[WWW.SANFORDFL.GOV](http://WWW.SANFORDFL.GOV)

CITY COMMISSION

ART WOODRUFF  
MAYOR

SHEENA BRITTON  
DISTRICT 1

KERRY WIGGINS  
DISTRICT 2

PATRICK AUSTIN  
DISTRICT 3

PATTY MAHANY  
DISTRICT 4

NORTON N. BONAPARTE, JR.  
CITY MANAGER



April 11, 2022

The Honorable Stephanie Murphy  
United States House of Representatives  
110 W. First Street, Suite 120  
Sanford, FL 32771

110 W. First Street, Suite 210  
Sanford, FL 32771

RE: FY 2023 Community Project Funding Request Form

Representative Murphy,

The City of Sanford Police Department respectfully requests consideration for FY 2023 Community Project Funding Request. We are applying for the amount of \$100,000.00 to purchase barricades to assist in protecting the community during community events. This would allow the Police Department to secure areas safely without having to utilize Police vehicles or persons to block roadways.

Thank you for your consideration.

Sincerely,

Cecil Smith  
Chief of Police

Enclosures

*In Partnership With The Community*

# Budget Detail - Year 1

Does this budget contain conference costs which is defined broadly to include meetings, retreats, seminars, symposia, and training activities? - Y/N  
 (DOJ Financial Guide, Section 3.10)

## A. Personnel

Name <i>List each name, if known.</i>	Position <i>List each position, if known.</i>	Computation <i>Show annual salary rate &amp; amount of time devoted to the project for each name/positi</i>				
		Salary	Rate	Time Worked <i>(# of hours, days, months, years)</i>	Percentage of Time	Total Cost
						\$0
					<b>Total(s)</b>	<b>\$0</b>
<b>Narrative</b>						



Purpose Area #4

<b>B. Fringe Benefits</b>			
<b>Name</b>		<b>Computation</b>	
<i>List each grant-supported position receiving fringe benefits.</i>		<i>Show the basis for computation.</i>	
	<b>Base</b>	<b>Rate</b>	<b>Total Cost</b>
			\$0
<b>Total(s)</b>			<b>\$0</b>
<b>Narrative</b>			

Purpose Area #4

<b>C. Travel</b>									
<b>Purpose of Travel</b>	<b>Location</b>	<b>Type of Expense</b>	<b>Basis</b>	<b>Computation</b>					
<i>Indicate the purpose of each trip or type of trip (training, advisory group meeting)</i>	<i>Indicate the travel destination.</i>	<i>Lodging, Meals, Etc.</i>	<i>Per day, mile, trip, Etc.</i>	<i>Compute the cost of each type of expense X the number</i>					
				<b>Cost</b>	<b>Quantity</b>	<b># of Staff</b>	<b># of Trips</b>	<b>Total Cost</b>	
			N/A					\$0	
								<b>Total(s)</b>	<b>\$0</b>
<b>Narrative</b>									

Purpose Area #4

<b>D. Equipment</b>			
<b>Item</b>	<b>Computation</b>		
<i>List and describe each item of equipment that will be purchased</i>	<i>Compute the cost (e.g., the number of each item to be purchased X the cost p</i>		
	<b># of Items</b>	<b>Unit Cost</b>	<b>Total Cost</b>
Anticipated price inflation	1	\$5,000.00	\$5,000
Wayfinding Package	1	\$6,995.00	\$6,995
Madatory Training	1	\$1,495.00	\$1,495
four-foot arrestor cables (attach to the barriers for certain deployment configurations)	7	\$595.00	\$4,165
ten-foot arrestor cables (allow for emergency vehicle access into your event footprint)	2	\$695.00	\$1,390
Field Tow Bars (backup way to move the barriers should something happen to the hauler)	2	\$595.00	\$1,190
21 ft hydraulic drop deck trailer	1	\$23,995.00	\$23,995
Archer 1200 mobile vehicle barriers	8	\$6,750.00	\$54,000
<b>Total(s)</b>			<b>\$98,230</b>
<b>Narrative</b>			

#### Purpose Area #4

Sanford is the most populated City in Seminole County inviting hundreds of thousands of visitors annually to participate in community events. These events bring happiness of the community members and visitors that partake. Having barricades will be an extra line of defense to protect community members, visitors and is an increase in reports of oncoming vehicles striking officers or bystanders of events, most with serious injuries and some fatal. The city hosted events that used at would be; Memorial Day (parade and/or ceremony), July 4th, Trunk or Treat, Veteran's Day Ceremony, and more. Non-city hosted annual events that include Mardi Gras Sashay, All 5k's (6-8 yearly races), Porchfest, Pints & paws, Art Festival, Food trucks (each month), SHS Homecoming parade, Jazz Festival, and more. With the barricades we can assist other municipalities by using the barricades and manpower. An example is Red Hot and Boom, we annually with securing the e

Purpose Area #4

<b>E. Supplies</b>			
<b>Supply Items</b>		<b>Computation</b>	
<i>Provide a list of the types of items to be purchased with grant funds.</i>		<i>Describe the item and the compute the costs. Computation: The number of each item to be purc</i>	
	<b># of Items</b>	<b>Unit Cost</b>	<b>Total Cost</b>
			\$0
<b>Total(s)</b>			<b>\$0</b>
<b>Narrative</b>			

Purpose Area #4

<b>F. Construction</b>				
<b>Purpose</b> <i>Provide the purpose of the construction</i>	<b>Description of Work</b> <i>Describe the construction project(s)</i>	<b>Computation</b> <i>Compute the costs (e.g., the number of each item to be purchased X the cost p</i>		
		<b># of Items</b>	<b>Cost</b>	<b>Total Cost</b>
				\$0
				<b>Total(s)</b> \$0
<b>Narrative</b>				

Purpose Area #4

<b>G. Subawards (Subgrants)</b>			
<b>Description</b> <i>Provide a description of the activities to be carried out by subrecipients.</i>	<b>Purpose</b> <i>Describe the purpose of the subaward (subgrant)</i>	<b>Consultant?</b> <i>Is the subaward for a consultant? If yes, use the section below to explain associated travel expenses included in the cost.</i>	
			<b>Total Cost</b>
<b>Total(s)</b>			<b>\$0</b>
<b>Consultant Travel (if necessary)</b>			
<b>Purpose of Travel</b> <i>Indicate the purpose of each trip or type of trip (training, advisory group meeting)</i>	<b>Location</b> <i>Indicate the travel destination.</i>	<b>Type of Expense</b> <i>Hotel, airfare, per diem</i>	<b>Computation</b> <i>Compute the cost of each type of expense X the</i>
			<b>Cost</b>
			<b>Duration or Distance</b>
			<b># of Staff</b>
			<b>Total Cost</b>
			\$0
<b>Total</b>			\$0
<b>Narrative</b>			

Purpose Area #4

<b>H. Procurement Contracts</b>			
Description	Purpose	Consultant?	
<i>Provide a description of the products or services to be procured by contract and an estimate of the costs. Applicants are encouraged to promote free and open competition in awarding contracts. A separate justification must be provided for sole source procurements in excess of the Simplified Acquisition Threshold (currently \$150,000).</i>	<i>Describe the purpose of the contract</i>	<i>Is the subaward for a consultant? If yes, use the section below to explain associated travel expenses included in the cost.</i>	
			<b>Total Cost</b>
<b>Total(s)</b>			<b>\$0</b>

<b>Consultant Travel (if necessary)</b>													
Purpose of Travel	Location	Type of Expense	Computation										
<i>Indicate the purpose of each trip or type of trip (training, advisory group meeting)</i>	<i>Indicate the travel destination.</i>	<i>Hotel, airfare, per diem</i>	<i>Compute the cost of each type of expense X the</i>										
			<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 25%;"></th> <th style="width: 15%;">Cost</th> <th style="width: 15%;">Duration or Distance</th> <th style="width: 15%;"># of Staff</th> <th style="width: 30%;">Total Cost</th> </tr> </thead> <tbody> <tr> <td colspan="5" style="height: 20px;"></td> </tr> </tbody> </table>		Cost	Duration or Distance	# of Staff	Total Cost					
	Cost	Duration or Distance	# of Staff	Total Cost									



Purpose Area #4

						\$0
<b>Total</b>						\$0

**Narrative**

**I. Other Costs**

<b>Description</b> <i>List and describe items that will be paid with grants funds (e.g. rent, reproduction, telephone, janitorial, or security services, and investigative or confidential funds).</i>	<b>Computation</b> <i>Show the basis for computation</i>				
	<i>Quantity</i>	<i>Basis</i>	<i>Cost</i>	<i>Length of Time</i>	<i>Total Cost</i>
					\$0
<b>Total(s)</b>					<b>\$0</b>

**Narrative**



Purpose Area #4

<b>J. Indirect Costs</b>			
<b>Description</b> <i>Describe what the approved rate is and how it is applied.</i>	<b>Computation</b> <i>Compute the indirect costs for those portions of the program which allow suc</i>		
	<i>Base</i>	<i>Indirect Cost Rate</i>	<i>Total Cost</i>
			\$0
		<b>Total(s)</b>	<b>\$0</b>
<b>Narrative</b>			

Purpose Area #4

<i>on.</i>	
<i>Non-Federal Contribution</i>	<i>Federal Request</i>
	\$0
\$0	\$0

Purpose Area #4

<i>Non-Federal Contribution</i>	<i>Federal Request</i>
	\$0
\$0	\$0

Purpose Area #4

er of people traveling.

<i>Non-Federal Contribution</i>	<i>Federal Request</i>
	\$0
<b>\$0</b>	<b>\$0</b>

Purpose Area #4

<i>er item;</i>	
<b>Non-Federal Contribution</b>	<b>Federal Request</b>
	\$5,000
	\$6,995
	\$1,495
	\$4,165
	\$1,390
	\$1,190
	\$23,995
	\$54,000
<b>\$0</b>	<b>\$98,230</b>

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and officers at events. There  
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Purpose Area #4

<i>based X the cost per item.</i>	
<b><i>Non-Federal Contribution</i></b>	<b><i>Federal Request</i></b>
	\$0
<b>\$0</b>	<b>\$0</b>

Purpose Area #4

<i>per item;</i>	
<b><i>Non-Federal Contribution</i></b>	<b><i>Federal Request</i></b>
	\$0
<b>\$0</b>	<b>\$0</b>

<b>Non-Federal Contribution</b>	<b>Federal Request</b>
	\$0
\$0	\$0
<i>number of people traveling.</i>	
<b>Non-Federal Contribution</b>	<b>Federal Request</b>
	\$0
\$0	\$0

Purpose Area #4

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<i>Non-Federal Contribution</i>	<i>Federal Request</i>
	\$0
\$0	\$0

--

*number of people traveling.*

<i>Non-Federal Contribution</i>	<i>Federal Request</i>
---------------------------------	------------------------

Purpose Area #4

	\$0
\$0	\$0
<i>Non-Federal Contribution</i>	<i>Federal Request</i>
	\$0
\$0	\$0

\_\_\_\_\_

Purpose Area #4

<i>h costs.</i>	
<i>Non-Federal Contribution</i>	<i>Federal Request</i>
	\$0
\$0	\$0

# Quote

177 E. Colorado Blvd, Suite 200  
 Pasadena, CA 91105  
 +1 8186414431  
 BFields@meridian-barrier.com



ADDRESS
City of Sanford Police Department 815 Historic Goldsboro Blvd Sanford, Florida 32771

SHIP TO
City of Sanford Police Department 815 Historic Goldsboro Blvd Sanford, Florida 32771

QUOTE #	DATE	EXPIRATION DATE
01032023-CoSPD	01/03/2023	04/03/2023

PRODUCT	DESCRIPTION	QTY	RATE	AMOUNT
<b>8 Barrier Trailer Kit - GSA</b>	8 Barrier Trailer Kit	1	83,699.34	83,699.34
Archer 1200 Barrier - GSA	Archer 1200 Anti-Vehicle Barrier	8	6,513.75	
Archer Hauler - GSA	Archer Hauler™	1	1,925.18	
Archer Field Tow Bar - GSA	Archer Field Tow Bar	2	574.18	
Arrestor Cable (4ft) - GSA	Arrestor Cable™ (4ft)	7	574.18	
Arrestor Cable (10ft) - GSA	Arrestor Cable™ (10ft)	2	670.68	
Archer 8-Barrier Drop Deck Trailer - GSA	Archer 8-Barrier Drop Deck Trailer	1	23,155.18	
In-Field Installation & Certified Training	In-Field Installation & Certified Training	1	1,495.00	1,495.00T

**PAYMENT TERMS:**  
 Due to high demand levels, your delivery date will be guaranteed with your 50% deposit so that your protection starts when you need it.

SUBTOTAL	85,194.34
TAX	0.00
SHIPPING	9,595.00
<b>TOTAL</b>	<b>USD 94,789.34</b>

Accepted By

Accepted Date



**GENERAL SERVICES ADMINISTRATION**

**Federal Acquisition Service**

*Authorized Federal Supply Schedule Catalog/Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: <http://www.GSAAdvantage.gov>.

**Multiple Award Schedule**

**Code J: Security & Protection**

***J05. Security Systems Subcategory***

**SIN 334290L Physical Access Control Systems (PACS) – Legacy SIN  
SIN OLM Order Level Materials (OLM)**



**Meridian Rapid Defense Group, LLC.  
177 E Colorado Blvd FL 2  
Pasadena, CA 91105-1986**

**Phone: 626-204-6402**

**Fax: 626-628-2134**

**<http://www.betterbarriers.com>**

**Contract Number: 47QSWA19D001F**

**Period Covered by Contract: November 19, 2018 through November 18, 2023**

**Business Size: Small Business**

**Contract Administrator: James Miller**

**Phone: (626) 204-6402**

**Email: [jmiller@betterbarriers.com](mailto:jmiller@betterbarriers.com)**

Pricelist current through Modification #PO-0008, effective December 10, 2019

## ABOUT MERIDIAN RAPID DEFENSE GROUP

Meridian Rapid Defense Group LLC (MRDG or MERIDIAN) is a privately-held limited liability company (LLC) in operations for over ten years. MRDG holds national and international patents on its products. MRDG manufactures, sells, rents and distributes its patented best-in-category portable vehicle mitigation barrier solution. The products and all materials are made in the USA. The MRDG technology and products provide many unique and extraordinarily effective features to prevent vehicle ramming by stopping and debilitating vehicles used in terrorism and other vehicular attacks.

The keystone element of the anti-terrorism solution is the Archer 1200 barrier and accompanying products as described in more detail below. MERIDIANS's current customers include local, state and federal agencies, military installations and facilities, major police departments, commercial and industrial businesses, and a broad range of entertainment, cultural, civic, educational and sporting events. MRDG's barriers are thoroughly tested, certified, and proven. Indeed, the Archer 1200 Barrier is the only portable barrier solution to hold certifications in both the U.S. and Europe with both the U.S. Department of Defense and European PAS 68 crash test standards for deployment of unanchored barriers on hard surfaces.

The Meridian Archer 1200 is the center point barrier of the anti-terrorism vehicle mitigation and prevention solution to vehicle-ramming attacks and all other improper vehicle intrusion situations. The Archer 1200 Barrier is easily and rapidly deployed through the use of the Archer Field Tow Bar and/or Archer Hauler. The Archer 1200 barriers may be configured in varying numbers and patterns and connected with Arrestor Cables.



The absolutely best-in-industry exemplary features of the Meridian products and technology for crowd safety include:

- rapid deployment of portable barriers with unmatched stopping capabilities for all vehicles;
- delivery and flexible positioning requiring no heavy equipment/cranes and by one person with no team needed;
- modular design so that one or more barriers can be placed, and then easily moved into different configurations in response to changing needs and conditions while denying terrorists the advantages of pre-attack tactical planning;
- the Archer 1200 is 100% reusable with a lifetime guarantee. The barriers can be reused immediately after any impact;
- unlike fixed bollards, the Archer 1200 barriers are non-lethal to the driver and minimize shrapnel spray. The barriers thus preserve the opportunity for authorities to capture the instigator and protect evidence, as well as protect a driver in an accidental scenario;

--the configuration of the barriers enable ease of authorized pedestrian traffic and appropriate vehicles access. One person can deploy the barriers to block a street, roadway or pathway from vehicle access but permit unobstructed pedestrian access. One person can then separate the barriers as needed to provide access by an authorized vehicle and then immediately return the barriers to the appropriate positions to again block all unauthorized vehicles but allow pedestrians to walk though unobstructed.

--the MRDG barriers avoid the problems of fixed concrete bollards and the inefficient, dangerous, vulnerable and uninsured use of police and other vehicles as blockades;

--the MRDG solution does not require electricity to operate, or heavy equipment or hydraulics.

Archer 1200 United States Letters Patent No. 8,215,866.

**CUSTOMER INFORMATION****1a. Table of Awarded Special Item Number(s):**

<b>SIN</b>	<b>DESCRIPT-ON</b>
334290L	Physical Access Control Systems (PACS) – Legacy SIN
OLM	Order Level Materials (OLM)

**1b. Lowest Priced Model Number and Price for Each SIN:** Part Number AFS001 - \$189.42

**1c. Hourly Rates:** Not applicable.

**2. Maximum Order:** \$250,000

**3. Minimum Order:** \$0

**4. Geographic Coverage (Delivery Area):** Domestic and overseas delivery.

**5. Point(s) of Production (city, county, and state or foreign country):** USA.

**6. Discounts from List Prices or Statement of Net Price:** GSA Net Prices are shown on the attached GSA Price List. Negotiated discount has been deducted and the IFF has been included.

**7. Quantity/Volume Discounts:** None.

**8. Prompt Payment Terms:** Net 30 Days

**9. Foreign Items:** None.

**10a. Time of Delivery:** 30 days after receipt of order.

**10b. Expedited Delivery:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

**10c. Overnight and 2-Day Delivery:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

**10d. Urgent Requirements:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

**11. F.O.B Point(s):** Origin, Freight Prepaid and Add

**12a. Ordering Address:** 177 E Colorado Blvd FL 2 Pasadena, CA 91105-1986

**12b. Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3

**13. Payment Address:** 177 E Colorado Blvd FL 2 Pasadena, CA 91105-1986

**14. Warranty Provision:** Lifetime warranty.

15. **Export Packing Charges:** Not applicable.
16. **Terms and conditions of rental, maintenance, and repair:** Lifetime warranty for maintenance and repair.
17. **Terms and conditions of installation:** None.
- 18a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** Lifetime warranty for maintenance and repair.
- 18b. **Terms and conditions for any other services:** Not Applicable.
19. **List of Service and Distribution Points:** Not Applicable.
20. **List of Participating Dealers:** Not Applicable.
21. **Preventive Maintenance:** Not Applicable.
- 22a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** Not Applicable.
- 22b. **Section 508 Compliance:** As Applicable.
23. **Unique Entity Identifier (UEI) Number:** CLWHGG9NJ187
24. **System for Award Management (SAM):** Meridian Rapid Defense Group is registered in SAM.

**OFFERED GSA PRODUCTS AND PRICING**

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA PRICE	COO
AB1200	Archer 1200 Barrier	An unanchored "drop-and-stop" vehicle barrier for rapid deployment on roadways and hard surfaces. Meridian's ultimate rapidly deployable Archer 1200 Barrier™ can augment fixed-in-place HVM (Hostile Vehicle Mitigation) barriers or be utilized as a primary security system for entry points, roadways and perimeters. Manufactured of high strength, ballistic rated steel, the Archer 1200 Barrier™ is easily installed by one person without the need for cranes, heavy equipment, electricity or hydraulics. Simply off-load and place the barriers— no anchors or assembly are required. The Archer 1200 Barrier™ is an ideal application for: • areas of mass gatherings • campuses • stadiums and sports arenas • police and fire departments • military bases and installations • industrial plants • transportation centers • financial facilities and offices.	EA	\$6,549.12	USA
ABB1200	Archer 1200 Barrier Ballistic Rated .50 Cal Rounds	The Archer 1200 "drop and stop" vehicle barrier for rapid deployment with upgraded surfaces to insure ballistic rated for armor piercing NATO rounds up to .50 caliber.	EA	\$6,745.59	USA
AFTB001	Archer Field Tow Bar	The Archer Tow Bar is an adjustable, levering attachment with dual-grip handles that allows one person to move and deploy the barriers. An easy, two point connection interface provides almost instant tow bar hook up or removal. Each tow bar comes equipped with a heavy duty stay pin.	EA	\$483.63	USA
AAC4F001	4' Arrestor Cable	Meridian Arrestor Cables™ use technology from aircraft carriers to absorb the kinetic energy of a moving vehicle and pull the barriers into play for vehicle mitigation without loss of life. They are attached to barriers in 4- or 10-foot segments and can be up to 3-ply across a barrier span (3 cables strung between two barriers). The 10-foot cables are designed to be detached to allow emergency vehicle entry if required.	EA	\$216.62	USA
AAC10F001	10' Arrestor Cable	Meridian Arrestor Cables™ use technology from aircraft carriers to absorb the kinetic energy of a moving vehicle and pull the barriers into play for vehicle mitigation without loss of life. They are attached to barriers in 4- or 10-foot segments and can be up to 3-ply across a barrier span (3 cables strung between two barriers). The 10-foot cables are designed to be detached to allow emergency vehicle entry if required.	EA	\$265.99	USA
AFS001	Fork Lift Sleeve	A removable steel mount with reinforced safety strap for forklift tines that can be used to on-load or off-load Archer 1200 barriers.	EA	\$189.42	USA

**OFFERED GSA PRODUCTS AND PRICING**

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA PRICE	COO
AMHA003	Archer Manual Hauler	The newest and most advanced MERIDIAN® Hauler has all the hallmarks of MERIDIAN's products' maintenance free and one-person ease of use. The Hauler is a rugged barrier dolly that can traverse a variety of surfaces from asphalt to gravel to unimproved dirt roads. The Hauler features a 3,000 lb. rated jack and high strength steel tube construction. The new upgraded leverage action is simple in that it only requires the placement of the extension rod into the barrier receiver and locking the pin in place. Once the leverage Hauler is secured, then a simple swing-action moves the barrier into position. Safety is the key so when lifting the barrier the leverage action is fast up and slow down with the all-purpose brake being deployed.	EA	\$1,700.76	USA
ADDT008	Archer 8-Barrier Drop Deck Trailer	MERIDIAN® manufactures and provides specially-designed trailers that carry everything needed for 4, 6, and 8 Archer® Barrier deployment. The newest and most advanced trailer is Drop Deck trailer. This trailer is 75 inches wide and readily carries 8 barriers without any tie downs to hold the barriers in place. Instead the simplicity of e-track shoring bars keeps the barriers locked in when the barriers are being transported . The advantages and advances of this dual axle and four wheel trailer are: (1) it can be operated for one person deployments with a 24 inch swing tailgate; (2) the trailer is both Hydraulic and Air based with solar charging capabilities; (3) upon release of the safety catch the trailer can be lowered and raised with the pressing of the remote control; and (4) he trailer has a heavy duty diamond deck which allows for superior durability. All metal components are powder coated for the toughest of environments with two 10 inch storage compartments.	EA	\$19,440.81	USA
ATRKIT009	Archer 8-Barrier Trailer Kit	MERIDIAN® provides the 8 Barrier Drop Deck Trailer that carries everything needed for deployments of up to 8 barriers. The newest upgraded Drop Deck trailer carries all necessary equipment including the Archer® Manual Hauler, Field Tow Bar and Arrestor Cables. The Kit includes 8 Archer® 1200 Barriers; 2 Archer® Field Tow Bars; 1 Archer® Manual Hauler; 7 4-foot cables; and 1 ten-foot cable.	EA	\$76,177.33	USA

ARCHER PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	BOF	GSA PRICE	CGO
ABM001	Archer Beam Gate	The Archer Beam Gate is the easiest active protection and check point gate to deliver, set up, and install. Its patented design can be a standalone product or when used with Archer 1200 barriers can be extended for greater lineage coverage or with expansive configurations. The Archer Beam Gate is ideal for events, check points, construction sites, command center egresses, The Beam Gate can be expanded from 14 to 20 feet using adjustable netting. The deployment and operation of the Beam Gate requires no electricity or hydraulics, is easily deployable in one hour and is easily transportable to multiple locations, affords maximum flexibility to meet the unique requirements of the facility and space, and can be maintained easily and inexpensively by one person. Incorporated into the Archer Beam Gate are the Technical Specifications of two Archer 750 barriers, one pivot arm barrier, a Archer Dolly and Counterweights, a marketing frame, one receiver barrier, two beams and one netting (see additional netting options.) For maneuverability of The ARCHER Beam Gate the purchase of use of the Archer Manual Hauler is strongly recommended.	EA	\$43,267.00	USA
AACN14F001	ARCHER Arrestor Cable Net – 14 Feet	The Archer Arrestor Cable Net - 14 Feet utilizes technology from aircraft carriers to absorb the kinetic energy of a moving vehicle and provides enhanced functionality to the Archer Beam Gate. The cable net provides users with the flexibility to adapt the Archer Beam Gate based upon the unique demands that are presented by the operating environment.	EA	\$4,518.38	USA
AACN16F001	ARCHER Arrestor Cable Net – 16 Feet	The Archer Arrestor Cable Net - 16 Feet utilizes technology from aircraft carriers to absorb the kinetic energy of a moving vehicle and provides enhanced functionality to the Archer Beam Gate. The cable net provides users with the flexibility to adapt the Archer Beam Gate based upon the unique demands that are presented by the operating environment.	EA	\$4,837.15	USA
AACN18F001	ARCHER Arrestor Cable Net – 18 Feet	The Archer Arrestor Cable Net - 18 Feet utilizes technology from aircraft carriers to absorb the kinetic energy of a moving vehicle and provides enhanced functionality to the Archer Beam Gate. The cable net provides users with the flexibility to adapt the Archer Beam Gate based upon the unique demands that are presented by the operating environment.	EA	\$5,323.30	USA
AACN20	ARCHER Arrestor Cable Net – 20 Feet	The Archer Arrestor Cable Net - 20 Feet utilizes technology from aircraft carriers to absorb the kinetic energy of a moving vehicle and provides enhanced functionality to the Archer Beam Gate. The cable net provides users with the flexibility to adapt the Archer Beam Gate based upon the unique demands that are presented by the operating environment.	EA	\$5,809.45	USA



MER PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA PRICE	COO
MHDDDT	Heavy Duty (HD) Drop Deck Trailer	<p>MERIDIAN® manufactures and provides a specially-designed Heavy Duty (HD) Drop Deck Trailer that carries everything needed for the deployment of two Archer Beam Gates. The HD Drop Deck Trailer's customized chassis provides additional strength and rigidity, as demonstrated by its Gross Vehicle Weight Rating (GVWR) that exceeds 10,000 lbs. The trailer is 75 inches wide and with a 24 inch swing tailgate. The trailer may be deployed by one person. Additional features include (1) both a Hydraulic and Air based with solar charging capabilities; (2) upon release of the safety catch the trailer can be lowered and raised with the pressing of the remote control; and (3) the trailer has a heavy duty diamond deck which allows for superior durability. All metal components are powder coated for the toughest of environments with two 10 inch storage compartments.</p>	EA	\$24,302.44	USA

GROUP NUMBER . : 01720 PD-BARRICADES GRANT  
GROUP USER . . : POSEYS Posey, Shanna - Executive

TRANS NO	TRANS DATE	DOCUMENT	ACCOUNT NUMBER	DESCRIPTION 1	PROJECT	BUDGET AMOUNT	ORIG (Y/N)
DESCRIPTION 2		TYPE					
0000100	01/23/2023	BA 04-103	360-0000-331.20-24	PD-BARRICADES GRANT		99,000.00	
RES# 3107 / CCM# 23-018							
0000200	01/23/2023	BA 04-103	360-2020-521.64-00	PD-BARRICADES GRANT		99,000.00	
RES# 3107 / CCM# 23-018							

TOTALS:

	AMOUNT CALCULATED	AMOUNT ENTERED	DIFFERENCE
COUNT:	2	2	
AMOUNT:	198,000.00	198,000.00	

Peter J.  
Staffieri

Digitally signed by Peter J. Staffieri  
DN: cn=Peter J. Staffieri,  
o=City of Sanford,  
ou=Finance Department,  
email=peter.staffieri@sanford  
fl.gov, c=US  
Date: 2023.02.02 10:08:37  
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