

Downtown Sanford Marina Master Plan Update

August 22, 2022



Rosemary Aldridge, PE, CHMM Project Manager

In Association with:

Updated

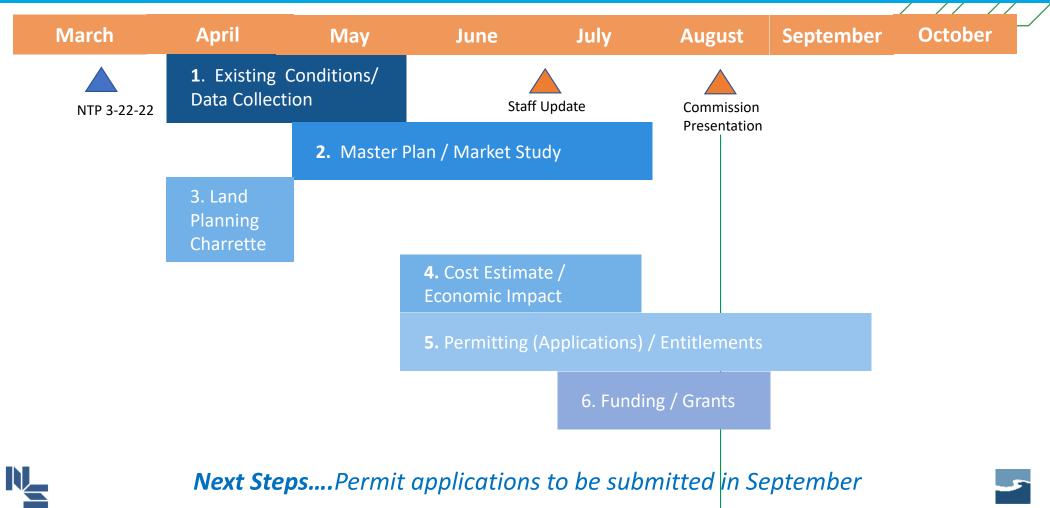
8-31-22

Team Leader





Marina Project Status





Marina Public and Stakeholder Engagement

- Stakeholder Meetings April 12, 13, and 14, 2022 Invited attendees:
 - Boat Owners (Sailboats and Power Boats)
 - Marina Businesses (Sailing School, Airboat Tours, Boat Rentals)
 - Potential Businesses (Sea Plane companies)
 - Marina Isle leaseholder and tenants (ALF, tenants invited, none attended)
 - Major Developers (Heritage Park)
 - Business Organizations (CRA, Main Street, Chamber)
- Public Meeting April 13, 2022
 - 69 Attendees
 - 8 Comment Cards Received
 - 22 Boaters and 217 members of the Public completed surveys on SurveyMonkey
 - City of Sanford assisted with distribution of survey to organizations throughout the City





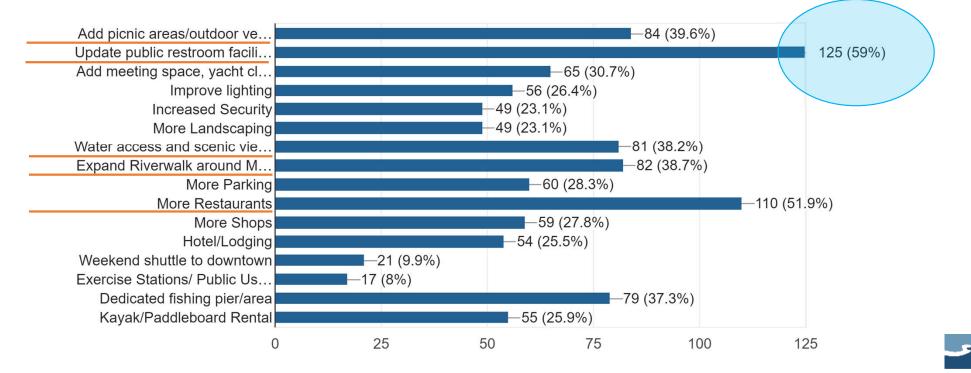
Public SurveyMonkey Results

#1 Marina Isle Improvement Needed

#1 Marina Isle Improvement Needed – Update restroom facilities

Please select your top FIVE (5) improvements you think would benefit Marina Isle, the space around Monroe Harbor Marina, the most:

212 responses



Boater SurveyMonkey Results

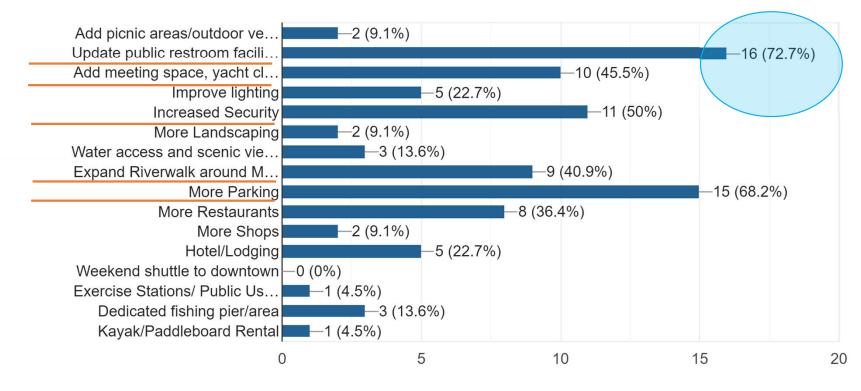
#1 Marina Isle Improvement Needed

#1 Marina Isle Improvement Needed – Update restroom facilities

Please select your top FIVE (5) improvements you think would benefit Marina Isle, the space around Monroe Harbor Marina, the most:

22 responses

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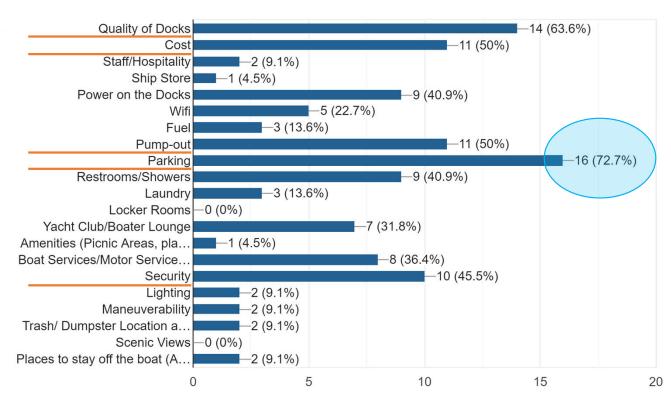


#1 Marina Feature Improvement Needed

#1 Marina Feature Improvement Needed – Parking

Please select your top FIVE (5) of the options below that you would consider the most important marina features:

22 responses



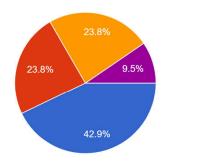


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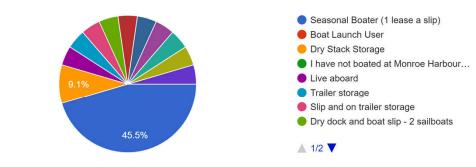
Key Boater SurveyMonkey Findings

How far do you travel to get to Monroe Harbour Marina? 21 responses

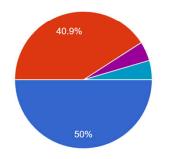




What is your boating experience at Monroe Harbour Marina? 22 responses

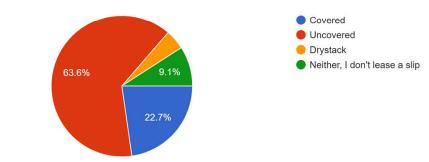


What type of boat do you have? 22 responses





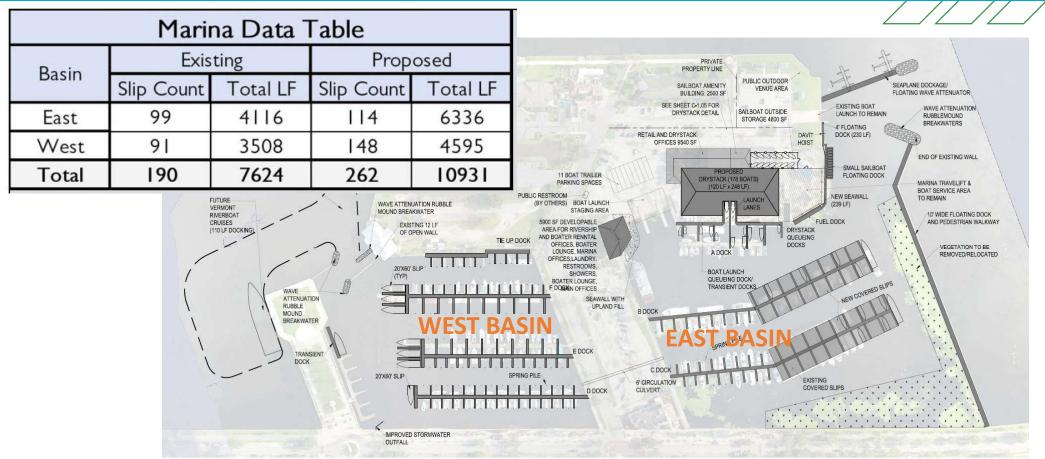
If you lease a slip in the Marina, do you Lease a Covered or Uncovered Slip? 22 responses



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Marina Master Plan - Overall





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Master Plan Highlights - Marina

Marina Improvements

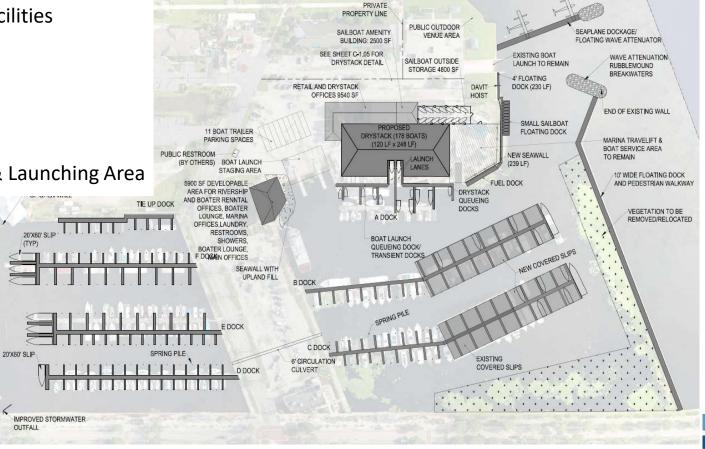
Improved Boater Services Facilities

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Restrooms

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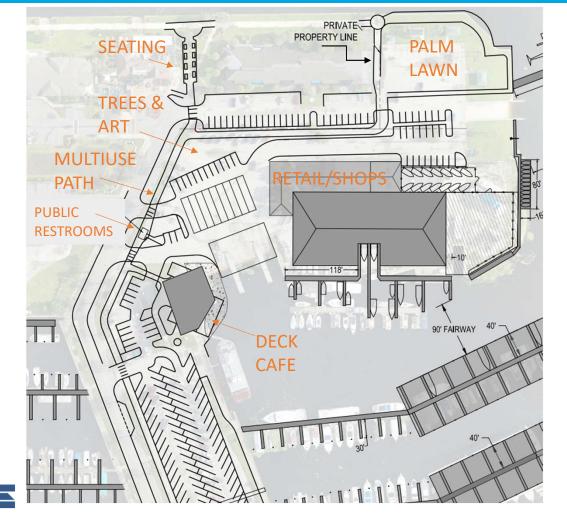
- Lounge
- Centralized Location
- Improved Navigation
- Dedicated Sailboat Storage & Launching Area







Master Plan Highlights - Upland



Upland Improvements

- Palm Lawn Event Space
- Landscaping, Trees, and Art Space
- Multi-Use Path Connectivity
- Improved Parking and Circulation
- Better Access to Waterfront
- More Lighting, Seating Areas

SOMETHING FOR EVERYONE!



Marina Market Study

9 marinas studied within a 40-mile radius

Comparable Marina Rates:

- Open Wet Slips \$6.00 to \$10.00 per linear foot
- Covered Wet Slips \$8.00 to \$12.50
- Open Outside Dry Storage \$4.30 to \$12.20 per linear foot
- Covered Racked Building Storage \$8.00 to \$13.00 per linear foot

Current Sanford Marina Rates

- Wet Slips \$8.20 to \$9.00 per linear foot, \$12.20 per linear foot (premium covered)
- Dry Storage \$8.00 to \$10.50 per linear foot
- Future Sanford Marina Rates (Post Construction)
 - Wet Slips \$10.00 \$14.00 per linear foot
 - Dry Storage \$14.00 per linear foot



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SANFORD FLORIDA Budget Estimate	
MARINA IMPROVEMENTS	
 Replace Dock A, D, E, F, improve West Basin including utilities 	\$6,176,000
 Replace Dock B & C, Sailing Area, New Fuel System, Drystack, Retail Spaces, Boater Services Building) 	\$14,656,000
SUBTOTAL MARINA AND DRYSTACK IMPROVEMENTS	\$20,832,000
UPLAND IMPROVEMENTS AND ADDITIONAL CONSIDERATIONS	
 Parking lots/milling, paving, striping plus MOT, erosion control, demo for site 	\$642,000
 Multiuse path and curbing 	\$1,281,600
 Landscaping/palm lawn 	\$60,000
 Lighting/Street furniture/shade structures 	\$495,600
 Existing Utilities Improvements to Marina 	\$108,000
 (2) 48" culverts between basins for circulation 	\$162,000
SUBTOTAL UPLAND & OTHER IMPROVEMENTS	\$2,749,200
TOTAL ALL PROPOSED MARINA & UPLAND IMPROVEMENTS \$23,581,200	_



Marina Revenue Projections

Revenue projections by marina operator

Potential Net Revenue to City after Operational Expenses

- 2023 "As-Is" Marina & Drystack Existing Operation \$341,000
- Improved West Basin & Queuing Dock, East Basin/Drystack "As-Is" \$648,000
- All New Docks & Drystack Both Basins

- Projections provided by Marina Operator, F3

- Includes Rate Increases after Construction



\$1,071,000



Coming soon...

An economic model has been developed for the project and will project economic impacts to the City based on investment in the Marina



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Recent City Improvements

- Marina Name Change
 - Downtown Sanford Marina
- New Public Restrooms coming!







F3 Improvements Completed & Underway



New Name / New Signage



Better boat parking for easy access



Maintenance & Landscaping

NEW & NED!

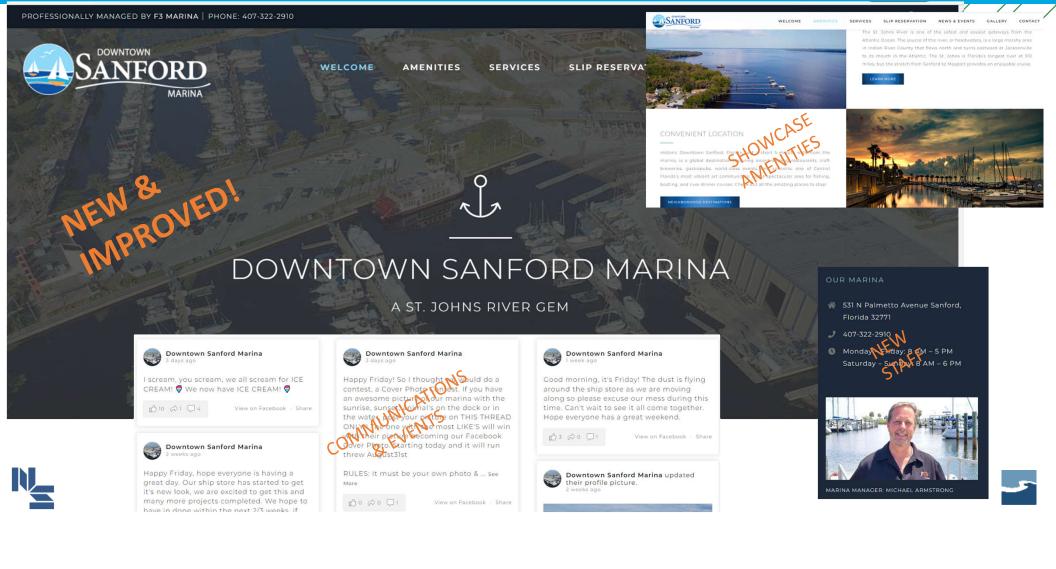
Downtown Sanford Marina Website

https://downtownsanfordmarina.com/



F3 Website Preview

https://downtownsanfordmarina.com/





Grants and Funding Opportunities

Florida Fish and Wildlife Commission (FWC) – funds from US Fish and Wildlife Service Boating Infrastructure Grant Program – APPLY IN JULY ANNUALLY FOR:

- Floating Docs, Breakwaters, Fixed Piers, Dingy Docks, Restrooms, Fueling, Utilities
- 25% match, Tier I State max. award \$200K, Tier II federal max. \$1.5 million
- <u>Boating Improvement Program</u> APPLY IN APRIL ANNUALLY FOR:
 - Motorized Boat access facilities, channel marking, access dredging, lighting
 - No match required but improves score, <\$500K projects receive preference (no max)
- Florida Clean Vessel Act Program funds from FDEP APPLY YEAR-ROUND FOR:
 - Pump Out Site Prep, equipment, maintenance, sewage hauling, education
 - 25% match, 1st come, 1st served

• Other Grant Opportunities –

 Federal and state programs for recreational facilities (FRDAP), trail funding to extend Riverwalk around Marina Isle, flood mitigation and hardening grants, and overall Economic Development strategies for the waterfront

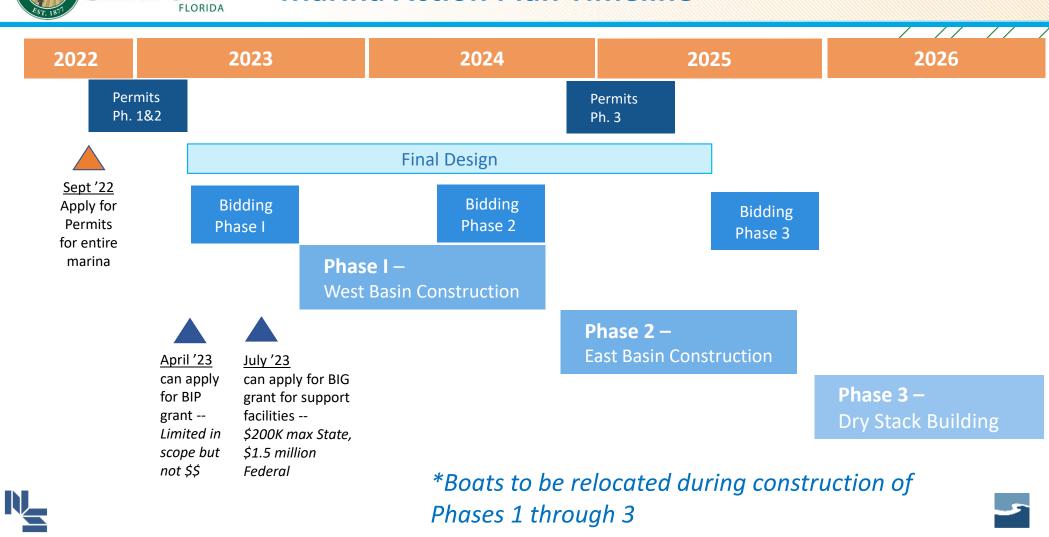


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Marina Action Plan Timeline

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QUESTIONS



